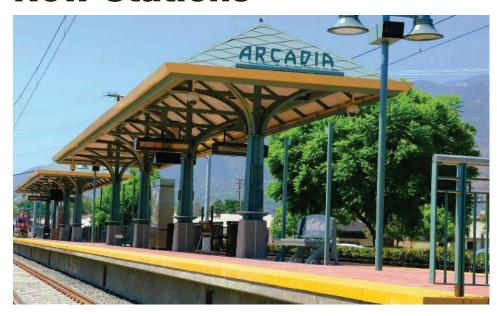
Vol 30, Edition 254 SEPTEMBER 9, 2015

Diversity in Action Publish by SBE certified SBE/DBE/MBE

# Gold Line Light Rail Project Rolls Out New Stations



By Greg Aragon

The nearly \$1 billion Foothill Gold Line light rail project from Pasadena to Azusa is opening new stations like they were Starbucks Coffee shops. In the past month, the Construction Authority, the entity overseeing construction of the 11.5-mi-long, six-station project, has celebrated the completion of three new stations and will commemorate the remaining three in the next two weeks.

On August 28 the Authority commemorated the Irwindale Station, located in the city of Irwindale, about 20 miles east of Los Angeles. The depot features a 350-space parking facility near one of the town's largest businesses, the Miller Brewery Company. It will also boast public art created by Robin Bralsford that will reflect the communities rich history of in rock quarries, while paying tribute to its founding families in its decorative railings, platforms and murals.

On August 22, the Arcadia Station was inaugurated. This station, located about 15 miles east of LA, features unique public artwork by artist Michael Davis entitled "Arcadian Zephyr," that is inspired by two of the city's major destinations: the Santa Anita Racetrack and the Los Angeles County Arboretum and Botanic Garden. Highlights include a 22-ft-tall weathervane with bronze sculptures that reference plants and animals from the Arboretum and racetrack; and stainless steel panels featuring galloping racehorses.

Then there is the Duarte/City of Hope Station that was dedicated on August 15. This train stop is located across the street from world-famous City of Hope National Medical Center, in the city of Duarte, about 17 miles east of LA. It boasts artwork by Andrea Myklebust and Stanton Gray Sears entitled "Spirit of the San Gabriel River."

The artwork incorporates Duarte's history and culture and includes four hand-carved Indiana Limestone sculptures, each weighing between 3,300 and 3,600 pounds, atop specialty cut metal painted pillars. On the ground below the sculptures are eight-inch-square cast bronze pavers patterned after the orange blossoms, branches and fruit reminiscent of citrus labels used to transport and sell the fruit grown in Duarte in decades past.

The project's remaining three stations are the Monrovia Station in the city of Monrovia, which will open September 12; and the Azusa Downtown Station and the APU Citrus College, which will both be dedicated on September 19.

The Authority says the project is on time and budget and should be turned over to Los Angeles County Metropolitan Transportation Authority (Metro) for pre-revenue service in late-September. Metro anticipates starting pre-revenue service in Fall 2015, and passenger service in 2016.

An opening date for passenger service has not yet been determined; however, during the Arcadia Station dedication, Metro CEO Phillip Washington revealed that the agency would announce a date for passenger service to begin within 30 days of project turn-over.

The project, which broke ground in June 2010, has employed three design-build teams to complete the work. The first contract was awarded in June 2010 to Skanska USA to design and build the Gold Line Bridge, that completed in December 2012. In July 2011, the second contract was awarded to Foothill Transit Constructors - A Kiewit Parsons Joint Venture to design and build the Pasadena to Azusa "alignment" (including the stations, track, crossings, bridges, etc.)

The last contract was awarded in February 2013 to Webcor Builders for the intermodal parking facilities and enhancements to the design-build project.

Source: http://california.construction.com



## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

#### **Advertisements**

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

#### **Faxed and Eblast Solicitations**

Targeted mailings sent to businesses per your criteria.

#### **Telemarketing**

Telephone follow-up calls that follow a script of 5 questions you create.

#### **Computer Generated Reports**

Will fit right into your proposal, along with a list of interested firms to contact.

#### **Contact Info:**

795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107
Email: sbe@sbeinc.com
Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255

#### **Publisher of**

Small Business Exchange weekly newspaper

# California Sub-Bid Request Ads



Request for

CERTIFIED SMALL BUSINESS ENTERPRISE — MINORITY BUSINESS ENTERPRISE — WOMEN BUSINESS ENTERPRISE

Subcontractors & Suppliers for:

USPS SAN MATEO IT/ACCT'G SVCS CENTER WINDOW REPLACEMENT PROJECT

PRECAST CONRETE RESTORATION / GLASS - GLAZING

Campus Drive, San Mateo

BID DATE: SEPTEMBER 11, 2015 @ 2:00 PM

SBE GOAL: 43% MBE GOAL: 5% WBE GOAL: 7%

Requesting Quotes for (but not limited to):

PRECAST CONRETE RESTORATION /
GLASS - GLAZING

**Plans & Specs** are available via www.smartbidnet.com

Swinerton encourages the use of 2nd Tier Subcontractors & Suppliers Quotes must comply with Contract requirements.

Payment & Performance Bonds May Be Required.

Should you need assistance in obtaining bonds, lines of credit and/or insurance, please contact our Vice President of Community Relations, Mr. Charles "Rick" Moore at (415) 984-1289 or via email at: RMOORE@SWINERTON.COM

#### **Swinerton Builders**

260 Townsend Street, San Francisco, CA 94107 Phone (415) 421-2980 | Fax (877) 349-7149 Sandi Gessin | sgessin@swinerton.com

SWINERTON IS AN EQUAL EMPLOYMENT OPPORTUNITY, MINORITY, WOMEN, DISABILITY, AND VETERAN EMPLOYER

CAHILL CONTRACTORS, INC. Contact: Julie Park estimating@cahill-sf.com, (415) 986-0600

#### Bid Requests from Certified SBE Subcontractors and Suppliers for the following Trades:

Earthwork, Soil Cement Columns, Structural Concrete, Structural Steel, Metal Stairs, and Elevators.

TRANSBAY BLOCK 7 (SELECT TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

Transbay Block 7 255 Fremont Street, San Francisco, CA 94105 Bid Date: 9/14/15 @ 2 PM

Voluntary Pre-bid Meeting on 8/31/15 at 2:00 PM at Cahill Contractors, 425 California Street, Suite 2200, San Francisco, CA 94104.

There will not be a job walk.

#### REQUEST FOR BIDS & NOTICE OF INTEREST

AECOM is bidding on the following project as a Prime Contractor:

As-Needed Architectural/Engineering and Support Services for the County of Los Angeles Department of Public Works Bid Date: September 22, 2015 at 5pm

AECOM is seeking qualifications from Community Business Enterprises (CBEs) and other subcontractors for the following work:

- Architectural Programming and Design Services
- General Engineering Services including Civil, Structural, Mechanical (HVAC), Electrical, Environmental, and Plumbing Engineering Services
- Electrical/Mechanical Testing (Certified)
- Feasibility Studies/Project Definition
- Space Planning/Architectural Design Services
- Landscape Architectural Design Services
- Alta/Topographic Surveying Services
- · Geotechnical Studies
- · Conceptual Design

- Design-Build Scoping Services
- Project Design-Construction Documents
- Specifications Preparation
- Design Reviews
- Cost Estimating
- Value Engineering
- Constructability Reviews
- · Building Evaluations
- Troubleshooting
- Construction Support Services
- BIM/CADD/Drafting Work

### **AECOM**

515 S. Flower Street, 8th Floor • Los Angeles, CA 90071 Attn: Debra Rahal, debra.rahal@aecom.com

Experience providing similar services directly to the County of Los Angeles is preferred. This proposal is in alignment with the City of Los Angeles's CBE Program requirements and certified CBEs are encouraged to respond.

In addition, AECOM can provide assistance to firms in obtaining required bonds, lines of credit, insurance, and/or necessary equipment, supplies, and materials. No plans are currently available but the RFP can be provided, if needed.

AECOM intends to conduct itself in good faith in regards to all firms.

Interested businesses should email a brief one-page firm overview listing any County of Los Angeles experience along with CBE documentation by September 11, 2015 to debra.rahal@aecom.com.

# Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601 Phone: (510) 261-0466 • FAX (510) 261-0478 Estimator: Alan McKean • Website: www.gallagherandburk.com

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:

MAIN WASTEWATER TREATMENT PLANT ENGINEERS ROAD WIDENING

Specification No. SD-357A

OWNER:

EAST BAY MUNICIPAL UTILITY DISTRICT - 375 11th Street, First Floor, Oakland, CA 94607 BID DATE: SEPTEMBER 16, 2015 @ 1:30 P.M.

We hereby encourage responsible participation of local White Men, White Women, and Ethnic Minorities (Men and Women) Business Enterprises and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, FENCING, HYDRO-SEEDING, MINOR CONCRETE, MINOR CONCRETE STRUCTURES, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, TESTING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

An Equal Opportunity Employer

# California Sub-Bid Request Ads

O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE Subcontractors and Suppliers for:

180/San Pablo Dam Road Interchange – Phase I **Contra Costa Transportation Authority CCTA Contract No. 416** BID DATE: September 29, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Type III Barricade, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Public Safety Plan, Abandon Culvert, Destroy Well, Adjust Utilities, Cold Plane AC, Sand Backfill, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Pervious Backfill Material, Imported Topsoil Analysis and Testing, Weed Germination, Planting & Irrigation, Imported Biofiltration Soil, Imported Topsoil, Hydroseed, Compost, Lean Concrete Base, Asphalt Treated Permeable Base, Base Bond Breaker, Prepaving Inertial Profiler, Grinding, AC Dike, Data Core, Tack Coat, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete-Bridge, Structural Concrete-Retaining Wall, Minor Concrete (Minor Structure), Gateway Sign, Joint Seal, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Sound Wall (Masonry Block), Prepare and Paint Concrete Deck, Anti-Graffiti Coating, Underground, Permeable Material, Drainage Inlet Marker, Inlet Depression, Rock Slope Protection, Concrete (Ditch Lining), Slope Paving (Concrete), Minor Concrete, Misc. Iron & Steel, Misc. Metal, Underground, Sewer Manhole, Sewer Cleanout, Fencing, Survey Monument, Delineator, Object Marker, Concrete Barrier Marker, Special Marker, Midwest Guardrail System, Chain Link Railing, Pipe Handrailing, Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Guard Post, Geomembrane Liner, Building Work, Temporary Shoring and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

#### REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

County Bridge No. 67 - Lower Crystal Springs Dam Project San Mateo County, Department of Public Works, County Project No. R1103, Bid Date: October 1, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (7.94% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Water Management, Water Pollution Control, Traffic Control, Crash Cushion, Bridge Removal, Obliterate Roadway, Remove Pavement Markers, Remove Fence, Clear & Grub, Remove Sign and Marker, Develop Water Supply, Roadway Excavation, Structure Excavation, Structure Backfill, Imported Borrow, Imported Topsoil, Erosion Control, Finishing Roadway, Aggregate Base, Asphalt Concrete, Open-Graded Asphalt, Saw Cut Asphalt Concrete, Prestressing Concrete, Mortar, Structural Concrete, Class 2 Concrete, Drill and Grout Dowel, Geo Composite Drain, Seismic Isolation Bearings, Structural Steel, Anchor Bolts, Neoprene, Seismic Joint, Rebar, Roadway Signs, Concrete Pipe, Storm Drain Manhole, Rock Slope Protection, Minor Concrete, Misc Metal, Bridge Deck Drainage System, Fence, MBGR, Metal Guardrail, Concrete Barrier, Stripe and Marking, Construction Staking, Trenching and Trench Backfill, Underground Electrical Construction, Catwalk, Construction Supplies, Equipment Rental and Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc., please contact us for details.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor. AN EQUAL OPPORTUNITY EMPLOYER

**Kiewit** 

## Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534 Attn:Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Fresno Southeast Surface Water Treatment Facility Project.

http://www.epa.gov/http://www.sba.gov/ www.californiaucp.org Subcontractors, Consultants and Suppliers for the following project:

#### **Southeast Surface Water Treatment Facility Project** Client Project No. 3369 - Phase Two **Owner: City of Fresno** Bid Date: September 29, 2015 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Business Concern or a concern under a successor program wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Cathodic Protection, Concrete, Concrete Formwork, Concrete Reinforcing, Minor Concrete, Precast Concrete, CIDH, Conveying Systems, Doors & Windows, Earthwork, Electrical & Instrumentation, Mechanical Equipment & Pumps, Erosion Control, Fencing, Finishes, Fire Protection, Furnishings, HVAC, Janitorial Services, Landscaping, Masonry, Metals, Painting & Coating, Pavement Markings, Piping & Valves, Quality Control, Security, Signage, Specialties, Support of Excavation, SWPPP, Temp Facilities, Thermal and Moisture Protection, Traffic Control, Trucking & Hauling, Utility Locating, Water & Sweeping Trucks, Well Drilling & Abandonment, Wood & Plastics.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due NO LATER THAN September 18, 2015 and Quotes by September 25, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

110% Performance Bond and Payment Bonds are required for this project.

Davis Bacon Act, Buy American Act and American Iron and Steel provisions apply.

> An Equal Opportunity Employer CA Lic. #433176

# **Orange County Events & Seminars**



#### **SEPTEMBER 23, 2015**

#### INTERMEDIATE QUICKBOOKS FOR OWNERS & MAN

Location: Santa Ana, CA Bid Date: 9/23/15 6:00PM

Learn intermediate-level financial management and Quick-Books concepts to assist you in managing your business and make it profitable. This workshop is designed for established business owners and managers who are not accountants or do not have the financial background to understand their entire system's features such as job costing, inventory control, etc. This is not a "hands on" class and as such PCs will not be provided. You are welcome to bring your own laptop. Topics: Accounting/Budget, Business Financing, Cash Flow Management

Duration: 6:00 - 8:30 PM

Orange County SBDC, David Calderon, (714)564-5200

Notes: Event Fee: \$25.00

http://santaanadistrictsbdc.ecenterdirect.com

#### **SEPTEMBER 24, 2015**

#### 2015 ORANGE CO ECONOMIC DEVELOPMENT FORU

Location: Irvine, CA Bid Date: 9/24/15 7:30AM

OCBC's fourth annual regional forum will focus on international trade and tackle the question: Will Orange County Manufacturers Thrive in a Global Market? Engage with great

speakers on their secrets for success. <u>Duration:</u> 7:30 - 10:00 AM

Orange Co Business Counci, Sabra Benes,

(949)794-7241

#### **SEPTEMBER 25, 2015**

#### CERTIFIED GLOBAL BUSINESS PROFESSIONAL

Location: Santa Ana, CA Bid Date: 9/25/15

The NASBITE Certified Global BUsiness Professional credential (CGBP) provides a benchmark for competency in global commerce. The CGBP designation demonstrates an individual's ability to conduct global business, including global business management, global marketing, supply chain manage-

ment and trade finance. Duration: 9-25 - 09-26

Orange County CITD, Stewart Lynn, (714)564-5415

cgbpexamprep.eventbrite.com

#### INTERNATIONAL BUSINESS CULTURE

Location: Santa Ana. CA Bid Date: 9/25/15 1:30PM

An exciting opportunity to hear from Lanie Denslow and Quiang Bjourbak on the importance of respecting international business culture and how knowledge of other cultures will help

your business thrive. <u>Duration:</u> 1:30 - 5:30 PM Port of Los Angeles, Jean Coronel jcoronel@portla.org

#### **SEPTEMBER 30, 2015**

#### CREATING A SUCCESSFUL BUSINESS PLAN

Location: Santa Ana, CA Bid Date: 9/30/15 6:00PM

In this interactive workshop you will learn how to break apart the components of the business plan into manageable steps, define your business succinctly, research your competition and target market, develop your operating and marketing plans, and start understandinf of your financial statements.

Duration: 6:00 - 8:30 PM Orange County SBDC, (714)564-5200

Notes: Event Fee: \$25.00

http://santaanadistrictsbdc.ecenterdirect.com

#### OCTOBER 1, 2015

#### BUILDING YOUR E-COMMERCE BUSINESS

Location: Santa Ana, CA Bid Date: 10/01/15 9:00AM

This workshop will cover the sequence of steps needed to achieve success when you are starting a small business online. In this workshop, you will learn about what it takes to be an entrepreneur, who is business planning crucial, the available legal forms of entitites, licensing, permits and what mistakes to avoid when starting an onloine business. You will also receive a list of tools to help run your e-commerce business and marketing strategies to help drive customer acquisition and retention.

Duration: 9:00 - 11:30 am

Orange County SBDC, (714)564-5200

Notes: Event Fee: \$25.00

http://santaanadistrictsbdc.ecenterdirect.com

#### **OCTOBER 2, 2015**

# TURNING CONTACTS INTO CONTRACTS

Location: Downey, CA Bid Date: 10/02/15 8:30AM

https://www.eventbrite.com/e/turning-contacts-into-cont racts-4th-annual-procurement-conference-tickets-1772657

6668

Duration: 8:30 AM - 3:45 PM

DVBA & SoCalGas

# OCTOBER 7, 2015

#### SMALL BUSINESS ORIENTATION WORKSHOP

Location: Santa Ana, CA Bid Date: 10/07/15 2:30PM

This orientation workshop is facilitated by an SBDC Business Consultant who will discuss informational topics such as Being an Entrepreneur, Business Planning, Small Business Financing, the Legal Forms of Organization,

Licensing and Permits. <u>Duration:</u> 2:30 - 4:30 PM

Orange County SBDC, (714)564-5200

Notes: Event Fee: \$10.00

http://santaanadistrictsbdc.ecenterdirect.com

#### OCTOBER 8, 2015

#### CHALLENGE HER

Location: Fullerton, CA Bid Date: 10/08/15 8:00AM

WOSB federal contractors have a unique opportunity to: Learn about the WOSB Set Aside and how to market your business under this program; Network with peer mentors and other

women business owned firms A panel of women business owners share tips and real-life

Contracting Officer's panel to talk about the best practices of working with federal agencies

Matchmaking with federal buyers

https://www.eventbrite.com/e/challengeher-santa-ana-tic

kets-18286890582

Duration: 8:00 am to 12:30 PM

#### OCTOBER 9, 2015

#### EMPLOYEE OR INDEPENDENT CONTRACTOR SEMIN

Location: Santa Ana, CA Bid Date: 10/09/15 1:00PM

This seminar will guide you and give you the understand ing of

the following:

Common misconceptions about independent contractors Ways to combat payroll tax fraud How to distinguish between employees and independent contractors Statutory and exampt employment

Resources to help classify workers

Duration: 1:00 - 3:30 PM

Orange County SBDC, David Calderon, (714)564-5200

Notes: Event Fee: \$0.00

http://santaanadistrictsbdc.ecenterdirect.com

#### OCTOBER 15, 2015

#### FINANCING YOUR GROWING BUSINESS

Location: Tustin, CA Bid Date: 10/15/15 6:03PM

This workshop will cover how to position your business to be bankable and what needs to be included in your application. We will cover how to improve your credit score, how to develop a wining business plan and how a bank looks at your personal and business financial information. Learn about the different types of financing options. This training is appropriate for a business presently requiring financing or planning for the future finaincing.

<u>Duration:</u> 6:30 - 8:00 PM

Orange Co SBDC, David Calderon, (714)564-5200

Notes: Event Fee: \$0.00

http://santaanadistrictsbdc.ecenterdirect.com

#### OCTOBER 22, 2015

# HIRING FOR SUCCESS

Location: Santa Ana, CA Bid Date: 10/22/15 6:00PM

Upcoming changes for 2015/16 that impact small businesses will be included in this seminar to help you comply with

employment rregulations.
Six Critical Factors: 1. Defining success before hiri ng. 2. Best practices in recruiting, interviewing, an

dhiring employees. 3. Employee compensation. 4. Employee development. 5. How to incentivize, motivate, measure performance and promote. 6. How to terminate.

What's Changin in 2015/2016?

Sick time leave Miinimum wage

Duration: 6:00 - 8:30 PM

Orange Co SBDC, David Calderon, (714)564-5200 Notes: Event Fee: \$0.00

http://santaanadistrictsbdc.ecenterdirect.com

#### OCTOBER 28, 2015

# CREATING A SUCCESSFUL BUSINESS PLAN

Location: Mission Viejo, CA Bid Date: 10/28/15 6:00PM

In this interactive workshop you will learn how to break apart the components of the business plan into manageable steps, define your business succinctly, research your competition and target market, develop your operating and marketing plans, and start understandinf of your financial statements.

Duration: 6:00 - 8:30 PM

Orange County SBDC, (714)564-5200

Notes: Event Fee: \$25.00

http://santaanadistrictsbdc.ecenterdirect.com